

UNITED  
FOR YOUR  
SUCCESS



# STRIVING TO MAKE OUR CUSTOMERS EVEN MORE SUCCESSFUL

Every day, you come into contact with products manufactured on machines from the UNITED GRINDING Group – because the best in every industry rely on us.

When you pick up your cell phone, our machines have probably ground the tools to make the housing. Engine and transmission parts in your car or the bus you take to work are processed with our machines, as are the turbine components in the planes that fly you to your vacation destination. So are the plates used to manufacture tablet blisters, artificial knee joints, and the precision parts of your watch. And that is just a small selection of the industries we supply.

As a manufacturer of precision machines for grinding, EDM, lasering, measuring, and combination machining, our customers can be found in all industries where precision and surface quality matter – worldwide.

Our goal in everything we do is to make our customers even more successful. And to achieve this goal and meet the diverse demands of our customers worldwide, a broad knowledge of the products and applications, a global presence, immense experience, and a great deal of passion are required. And that's what we offer as the UNITED GRINDING Group because as a group we are strong.

“Our customers can be found in a wide variety of industries worldwide.”



Automotive & suppliers

Medical

Tooling

Machine tool manufacturers

Tool & die industry

Precision engineering

Transportation & heavy industry

Aerospace

Energy

## STRONG AS A GROUP

As a manufacturer of precision machines, three technologies are united under the umbrella of our Group: Surface and profile grinding, cylindrical grinding, and tool machining. In addition, we operate a competence center for additive manufacturing under the IRPD brand.

The core of our group are the brands MÄGERLE, BLOHM, JUNG, STUDER, SCHAUDT, MIKROSA, WALTER, and EWAG. In addition, we are also present with competence centers in the Americas and Asia.

“The core of our group is our strong brands.”



### SURFACE & PROFILE GRINDING

MÄGERLE 1929 | BLOHM 1924 | JUNG 1919

The MÄGERLE, BLOHM and JUNG brands stand for a comprehensive portfolio of high-precision surface and profile grinding machines. Their comprehensive product portfolio ranges from high-performance production grinding machines with the highest repetition accuracy to customer-specific grinding centers with superlative material removal capability.

### CYLINDRICAL GRINDING

STUDER 1912 | SCHAUDT 1906 | MIKROSA 1878

STUDER, SCHAUDT, and MIKROSA are brands with a long tradition in cylindrical grinding, each dating back over 100 years. Their broad technological expertise includes standard machines and system solutions for the highest demands in external cylindrical, internal cylindrical, form, and centerless grinding.

### TOOL PROCESSING

WALTER 1919 | EWAG 1946

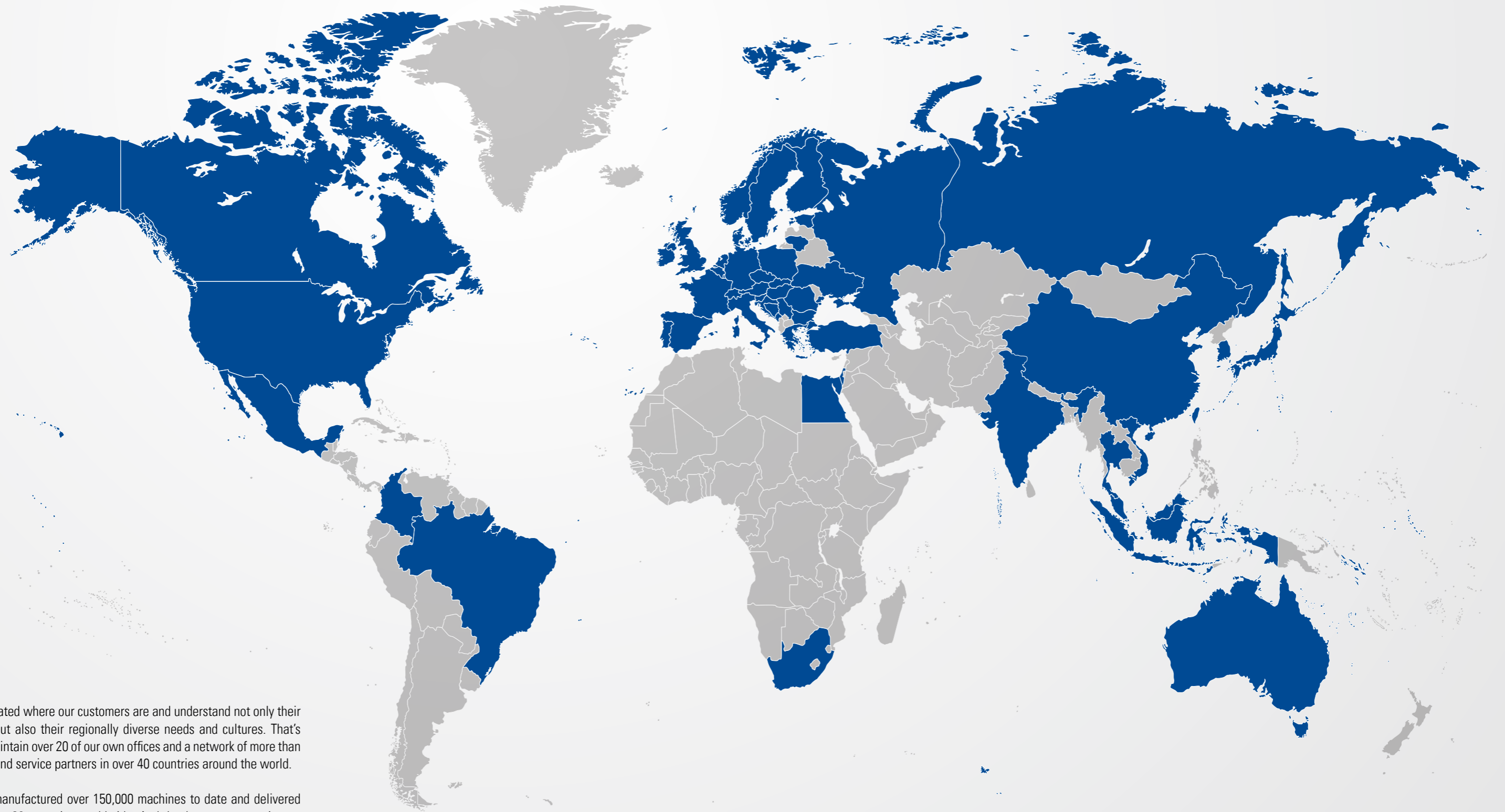
As system and solution providers, WALTER and EWAG stand for the comprehensive and high-precision machining of tools even from the hardest materials. Their expertise includes grinding, eroding, lasering, and measuring – all from one single source.

### ADDITIVE MANUFACTURING

IRPD 2001

IRPD is all about the design, production, and distribution of additive manufactured products. From prototypes to series production and in all common additive manufacturing technologies, IRPD delivers high-quality services and products for today's applications.

## AROUND THE WORLD



We are located where our customers are and understand not only their language but also their regionally diverse needs and cultures. That's why we maintain over 20 of our own offices and a network of more than 100 sales and service partners in over 40 countries around the world.

We have manufactured over 150,000 machines to date and delivered them to over 80 countries worldwide. And thanks to our extensive regional presence, which is unique in the market, we can be at our customer's locations quickly when needed.

"We understand our customers — not just their language."

## BUNDLED EXPERTISE

The UNITED GRINDING Group is not only characterized by its high-precision machines and diversified regional presence. To make our customers truly more successful, it needs even more: Superior service, digitalization and software expertise, and innovation and production excellence.

### **Superior service: We are there for our customers – over the entire lifecycle of the machine**

Around 50,000 of our machines are currently in use by our customers worldwide. We are committed to providing superior service over the entire lifecycle of the machine. Support from our Customer Care team during commissioning and customer training is therefore only a small part of the overall picture. The long service life of our machines means they have to be serviced, retrofitted, or supplied with spare parts from time to time. Also, the extension of the service life is possible thanks to comprehensive rebuild and retrofit solutions.

Close to 550 Customer Care employees are deployed worldwide, with over 50 helplines in 10 languages to support our customers at all times and to be on-site as quickly as possible — in any of the 80 countries in which our customers are based.

### **Digitalization and software expertise: We develop the intelligence in our machines ourselves**

We are a precision machine manufacturer, but that's not all. We also develop the software ourselves. This is the source of our machines' intelligence, and it goes far beyond mere machine operation. Our immense material and process know-how flow into the development of the software, making the user's work significantly easier.

The topic of digitalization goes even further and aims to network machines, make processes simpler and more transparent, and ultimately increase productivity in production. We have been following this path for several years now and are continuously developing new digital solutions that support our customers in their work.





**Innovation excellence: Customer success requires innovation – that is why R&D is a top priority for us**

Our aim is not only to be state-of-the-art but also to help shape the technology of tomorrow. We have already filed over 500 IP registrations, and that number continues to grow day by day.

We regard innovation as an important pillar for the success of our customers and invest over 400,000 employee-hours annually in research and development – regardless of the economic situation.

**Manufacturing excellence: We do not entrust the production of quality-relevant parts to third parties**

Our customers manufacture high-precision products, and that is only possible on high-precision machines. To ensure the same level of precision in our own machines, we do not leave the production of quality-relevant parts to third parties, but rather handle it ourselves – at three production sites worldwide. Our machines are assembled at different locations and according to defined assembly plans that are identical worldwide. This allows us to react quickly and flexibly, which has a positive effect on delivery times for our customers. In order to make this work, our production sites are subject to stringent requirements, are mostly ISO-certified, and are continuously optimized.

“Our customers manufacture high-precision products in ways only possible on high-precision machines.”



## WITH PASSION AND SKILL

Everything that makes us who we are would not be possible without them: Our workforce of approximately 2,500 employees, from over 30 nations, each and all passionately committed to our customers on a daily basis. And this has been the case for over 100 years.

They are the most important success factor – not only for us, but also for our customers. Because our employees have the skills and competencies needed to deliver the products and services worthy of the word “precision” which our customers expect.

Investing in education and training is of central importance to us and lays the foundation for our knowledge and expertise. That is why we are also committed to providing young people with the opportunity of sound training in our companies.

Our corporate culture is characterized by mutual respect and trust, the will to continuously improve, and a passion for precision.

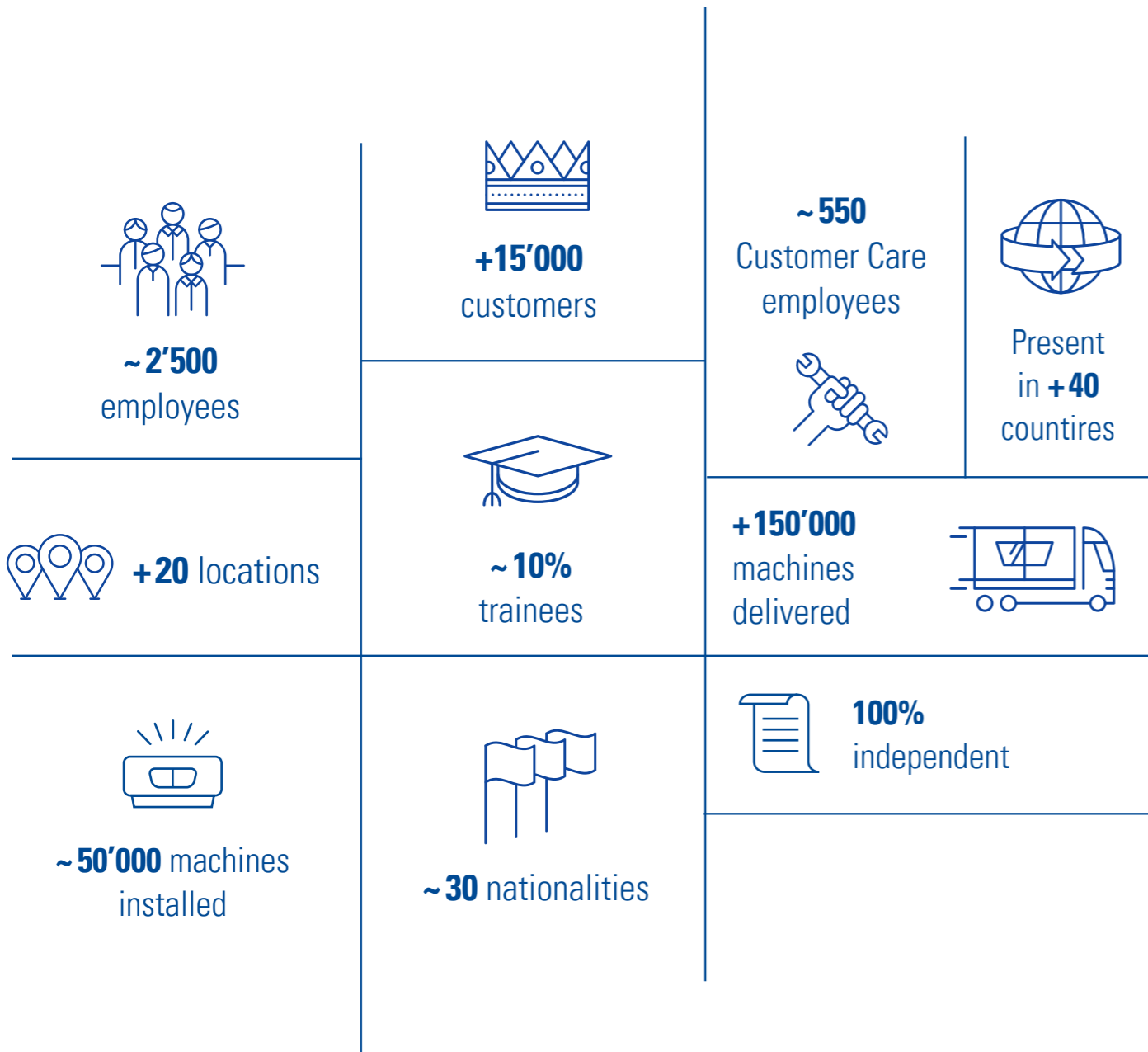
“Our employees are the most important success factor – not only for us but also for our customers.”

## UNITED FOR YOUR SUCCESS

We, the employees of the UNITED GRINDING Group, give our best every day for our customers, partners, and investors — and that will not change.

Today's manufacturers bear great responsibility. This is why we take a comprehensive look at the future, anticipating the requirements of the environment and society of tomorrow. We build on a solid foundation of over 100 years of experience, independence, and a corporate strategy devised for the long term.

In the global market for precision machining, we are known as a reliable and long-term partner, and we are the first port of call when it comes to sophisticated solutions. We see this prominent market position as a promise to our customers to always deliver the highest quality. And we intend to continue to do so. Our goal is and remains to make our customers even more successful with our products and services.



## WE ARE HERE FOR YOU

Want to know more? You can find out more about us on our websites — including how you can reach us personally. We look forward to your visit.

**UNITED GRINDING Group**  
> [grinding.ch](http://grinding.ch)

**UNITED GRINDING North America**  
> [grinding.com](http://grinding.com)

**UNITED GRINDING China**  
> [grinding.cn](http://grinding.cn)

**IRPD**  
> [irpd.ch](http://irpd.ch)

**MÄGERLE**  
> [maegerle.com](http://maegerle.com)

**BLOHM**  
> [blohm-machines.com](http://blohm-machines.com)

**JUNG**  
> [jung-machines.com](http://jung-machines.com)

**STUDER**  
> [studer.com](http://studer.com)

**SCHAUDT**  
> [schaudt.com](http://schaudt.com)

**MIKROSA**  
> [mikrosa.com](http://mikrosa.com)

**WALTER**  
> [walter-machines.com](http://walter-machines.com)

**EWAG**  
> [ewag.com](http://ewag.com)





“Our goal is and remains to make our customers even more successful with our products and services.”

Stephan Nell, CEO UNITED GRINDING Group